

FELTON ANTRIM  
CONSTRUCTION  
COMPANY



FELTON ANTRIM CONSTRUCTION CO.

# Homefront

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## Home Improvement Projects Made Easy (Part 2)

Have you ever heard of the expression, "You get what you pay for?" With the proper planning and a knowledgeable contractor, you can be assured of a job well done at a reasonable cost. Your dream kitchen is within your reach! Your new family room awaits!

Follow the guidance of experienced contractors: In this issue we continue our look at making home improvements a breeze. [see the previous issue for items 1-17]

18. Refrain from running a time clock. This creates an

atmosphere of distrust and may not be effective or a money-saver.

19. Save money by doing minimal tasks on your own, such as clean up and painting.
20. Review the sample materials, especially the paint chips and color swatches prior to the order.
21. Select your colors and finishes before the painter arrives to keep the schedule moving.
22. Have a "go-to-guy." Someone in the family needs to be the key contact between the contractor and the family. This will help keep communication clean and clear and avoid confusion.
23. Be specific about where you want electrical outlets located and how many you want. By doing so, the electrical estimate should be more accurate.
24. Demolition should begin only after the new equipment and supplies have arrived. Particularly windows, doors, appliances or any other essential items.
25. To avoid loss, remove any valuables or easily damaged items from the work site.
26. Children and pets in the work zone should be avoided. Alternative arrangements should be made during work time, if you are not present.
27. If possible, plan for a vacation or time away during the most disruptive part of the project, such as floor refinishing. This will allow you to come back refreshed for the remainder of the job.
28. To cut back on additional costs or potential delays, keep changes to a minimum. If a change is made, be sure to have the new agreement put in writing before the work begins.
29. To prevent dust from the site landing in other areas, seal the entry point with plastic

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## email the expert

**Question:** Could you please give me some advice for removing spots on my stainless steel appliances? – Pat Howe□□

**Answer:** For tough spots try glass cleaner, ammonia, or rubbing alcohol. You can also use vinegar or olive oil on a soft cloth (apply sparingly). Some people even swear by club soda to clean stainless steel--it's especially effective in getting rid of heat stains. Whatever you use, follow the grain of the stainless steel during washing and drying and be sure to apply plain water afterward and wipe dry.□□When you're done cleaning, polish your appliance with a stainless-steel cleaner. These cleaners also help reduce stains and scratches. Follow the manufacturer's suggestions for using the cleaner, and rinse and dry your appliance at the end.

*You can email the Expert by sending your questions to [info@feltonantrim.com](mailto:info@feltonantrim.com). Please be sure to include your name and phone number in case additional information is required to answer your question.*

### THANK YOU FRIENDS FOR YOUR REFERRALS

We cannot thank enough everyone who has referred Felton Antrim Construction Company) to their friends or family this past month. Your kind actions are really what make us a success. While we don't have enough room to mention everyone, here are a few:

Mr. & Mrs. Greg Wallingford referred by the Meachams  
Mr. and Mrs. Hale referred by the Bellamy Family  
Mr. and Mrs. Catchings referred by the Collins Family

### Would you like to have the nicest home in the neighborhood?

Do you know we are experts in a variety of home improvement projects? If you're considering a new project for your home, please give us a call. We'll be happy to answer all of your questions and provide you with our expert advice for free.

Here's a list of some of the projects we specialize in:

Kitchen Renovation  
Bathroom Renovation  
Sunrooms  
Room Addition

## famous quote

"There is something incredibly nostalgic and significant about the annual cascade of autumn leaves."

— Joe L. Wheeler.

### 9 Green Halloween Tips

**Decorations.** Instead of buying materials for decorations, gather supplies, arts and crafts throughout the year.

Examples include: Turn stockings with runs into spiderwebbing, paint foam peanuts (packing materials) and turn them into worms, clean Styrofoam and make Halloween masks, turn cardboard boxes into tombstones

**Costumes.** Make your own! Keep old clothes that can be used as good pieces or parts of costumes, like worn t-shirts, black pants/shorts, etc. If necessary, shop at thrift shops, consignment stores and yard sales, instead of buying retail. Let your kids' imaginations run wild!

**Parties.** When having a party, cut down on waste by avoiding disposable cups, plates and cutlery. Use regular dishes or buy biodegradable ones, and use a marker (or apply cute labels) to identify cups.

**Treats.** Buy locally produced candies and treats. Look for goodies with minimal packaging and/or those made packaged in recycled materials. Check labels to see that chocolate and sugar are from sustainable sources.

**Trick-or-Treat Bags.** Use (and decorate) household items to collect candy in. A bucket, pillowcase, or old even an old bag can be decorated inexpensively at home - and reused year after year.

**Pumpkins.** Buy pumpkins from local farms or farmers' markets. Better yet, grow your own -- kids love that!

**Jack-o-lanterns.** Don't throw away all the goodies from inside your pumpkin. Toast the seeds for tasty treats. Make pumpkin pie or muffins with the fruit.

**Transportation.** Trick or Treat by walking around your neighborhood instead of driving to another destination. Get to know your neighbors, reduce your carbon emissions and help keep the streets safe for others.

**Compost and Recycle.** From party food to treats to pumpkins, consider composting all organic matter and recycling other items.

**HALLOWEEN HUMOR:** There once was a witch that put a curse upon a man named Benny. She told him that he had to grow a beard because if he ever shaved he would be turned into pottery. Well, Benny didn't believe it, so the next morning he got up and shaved. As soon as he put down the razor, POOF, he was turned into a vase. Which goes to show you, A Benny Shaved is a Benny Urned.

# Home Improvement Projects Made Easy (Part 2)

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sheeting and blue painter's tape.

30. Be courteous of your neighbors and inform the work crew where your property lines are located to prevent materials from being placed in the wrong area.
31. Keep your eye on the prize. Although the project will be disruptive, the end result will be worth it.
32. Schedule a final walk through

inspection with your contractor. Make a note of any tasks that need completed

33. Request an Affidavit of Final Release once the job is complete and the final payment is made. This clears you of any liability for third-party claims.

No plan is completely foolproof, but with a careful planning, a knowledgeable contractor and sound advice, you're well on your way to your new space.

Call us if you missed Part 1 of this article.

## WE WELCOME OUR NEW FRIENDS INTO THE FELTON ANTRIM CONSTRUCTION COMPANY FAMILY

We believe in treating all of our customers like family, just ask any of our longtime customers. We are excited to welcome each of our first time **Felton Antrim Construction Company** customers. We appreciate the opportunity to serve you and hope to see you again very soon. Here are just a few of the new members of the family.

- Jay & Vicki Ayers of Richmond
- Pete & Sunny Jarvis of Fairfax
- The Roberge Family of Leesburg
- Sandy St. John of Oak Hill Referred by Lance Haldeman!

Thank you and welcome to everyone who recently joined our Felton Antrim

## trivia challenge

The National Retail Federation listed "Vampire" as the 2nd most popular adult Halloween costume in 2012. Which is the most popular adult costume?

- |           |          |
|-----------|----------|
| A. Pirate | B. Ghost |
| C. Zombie | D. Witch |

The first correct answer faxed to (fax number) or emailed to (email) will be this month's winner of 2 Movie Passes at (local theatre)!

### LAST ISSUE'S TRIVIA WINNER

**Felton Antrim Construction Company** is pleased to announce last issue's Trivia Challenge winner. **Noel Ocsirb** of **Phoenix!** **Noel Ocsirb** was the first person to correctly answer this question:

The first game of college football took place on November 6, 1869 between Rutgers University and neighboring Princeton. Princeton claims 28 national championships, starting with the first one in 1869. When was their last national title?

Answer: 1927

## REFER YOUR FRIENDS & FAMILY AND GET A \$50 HOME DEPOT GIFT CARD

Many of our customers "find" us as a result of word of mouth. This simple, yet gracious, act by our customers has allowed us to be successful. For this generosity, we offer our gratitude and a token of our appreciation through our Referral Reward Program!

### Here's how:

1. Simply refer someone to our services by sharing our name, phone number, email or by giving them this newsletter.
2. Ask them to mention your name.
3. When your referral becomes our client we will automatically mail you a \$50 **Home Depot** gift certificate

When you refer your friends, neighbors or family, you've helped our business grow. Offering you this reward is our way of letting you know just how much we appreciate your actions

Remember to tell your friends to mention your name whenever they use our services!

**WHAT OUR CLIENTS  
 ARE SAYING...**

"From start to finish we felt like our project was in good hands. Our only regret is that we didn't have this done while our oldest son was still living at home with us. Thanks to you though, we can still enjoy it with the other children."

- Tony & Patty Dawson

**Sudoku Puzzler**

		5	2	3		7	4	
8		3	9					
	4			1	5			3
	7		4			9	6	
	9	8			2		7	
4			5	9			3	
					1	4		8
	1	9		7	4	2		

The Rules of Sudoku ( sūdoku<sup>2</sup>) The rules of the game are simple: each of the nine blocks has to contain all the numbers 1-9 within its squares. Each number can only appear once in a row, column or box.

**Green  
 Tip**

Buy products in returnable and recyclable containers and recycle as much as you can. The energy saved from recycling a single aluminum can will operate a television for three hours! If your community doesn't provide containers for recycling, designate a bin in your garage for recyclables to make it easy for you and your family to recycle things like the newspaper and aluminum cans.

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